



Capability Statement: A Service-Disabled Veteran-Owned Small Business (SDVOSB), Strategos Consulting LLC was established in 2008 to identify and ultimately provide usable technological solutions to the United States Government and its strategic partners. The company is focused on finding and mentoring niche technologies and provides guidance, direction, and potential capital to help new technologies reach the level of maturity necessary to respond to mission needs. In 2009, we created Strategos Services, a professional non-personnel support and training department focused on providing education and training to the adult learner that is focused on the professional business environment. Strategos specializes in training analysis, training plan development, curriculum development, eLearning development, and execution of training requirements.

Services Offered:

Consulting: technology Assessments, Product Development, Government Affairs, Business Strategies & Development, Proposal Management, Development, & Support, Acquisition Expertise, System Integration, and Project Management

Services: specializes in providing a diverse range of expert technical, staffing, and program management solutions to U.S. Government agencies, offices, and commands at the federal, state, and local level, as well as select domestic private sector firms. To include; Administrative Support Services, Logistics Support Services, Ordnance and Hazardous Material Support Services, Range Technicians, Operational Support Services, Small Boat and Dive Technicians, Technical Representative Services, Program Management Services, Professional Services, Engineering and Technical Services. Travel and materials, incidental to the overall services being provided, is considered within scope.

Training: Professional Instruction, Design and facilitation of curriculum, Advanced Training Technology, Training Needs Analysis, Training Plan Development, Professional Manual Development, Visual & Media Training Materials Development, and eLearning & Learning Management System

Engineering: CAD Design (Solid Works Rhino), Composite, plastic, metal engineering, tooling and construction, Man/Machine Interface, Rapid Prototyping, System Integration, and Design Refinement and Ruggedization.

COMPANY DATA

Service Disabled Veteran Owned Small Business
CAGE Code: 50Y44 | DUNS: 809077592 |
TIN: 26-2058795 | UEI: FKNLTLJPLPW9

COMPANY SNAPSHOT

Gov. POC (Consulting): Mr. Jeffrey Williams
Phone: (619)757-5430
Email: jwilliams@strategosconsultingllc.com

Gov. POC (Services/Training): Dr. David L. Wylie III
Phone: (619)241-1212
Email: dwylied@strategosconsultingllc.com

Address: 6780 Miramar Road, Suite 202, San Diego, California 92121

SOCIO-ECONOMIC STATUS:

- ✓ Small Business Enterprise (SBE)
- ✓ Service Disabled Veteran Owned Small Business (SDVOSB)

NAICS CODES

- 336419 - Other Guided Missile and Space Vehicle Parts and Auxiliary Equipment Manufacturing
- 541611 - Administrative Management and General Management Consulting Services
- 541613 - Marketing Consulting Services
- 541618 - Other Management Consulting Services
- 541990 - All Other Professional, Scientific, and Technical Services
- 561110 - Office Administrative Services
- 561210 - Facilities Support Services
- 611430 - Professional and Management Development Training
- 611519 - Other Technical and Trade Schools

CORE COMPETENCIES

- Personnel Support Services
- Professional Instruction
- Curriculum Design
- Advanced Training Technology
- Training Needs Analysis
- Training Plan Development
- Professional Manual Development
- Product Consulting Services
- Leadership Consulting

Areas of Expertise

					
Explosive Ordnance Disposal	Weapons (Small Arms/ Heavy Weapons/ Ammunition) Night Vision Devices	Chemical, Biological, Radiological, and Nuclear Defense	Maritime Operations & Platforms (Ships, Combatant Craft, RHIBs, and Small Boats)	Operation Support Equipment	Communications Equipment



STRATEGOS
CONSULTING, LLC

Executive Biographies

Jeffrey Williams (President/CEO): Jeff retired from the Special Operations Community in 2008 and formed Strategos Consulting, a Service Disabled Veteran Owned Small Business (SDVOSB). Jeff specializes in and focuses on the identification of technologies and providing the mentorship, guidance, and direction in developing solutions to respond to critical mission needs. He understands the federal procurement process and is expert in articulating capabilities, matching them to requirements and introducing ideas and deployable solutions to the customer and end user. Jeff has a vast network throughout the US Government, industry, and academia to ensure technologies and capabilities are recognized by the customer community as available resources and solutions to current requirements and future challenges. His core competencies include identification of market opportunities, competition, and market assessments, monitoring and influencing programs, key contacts and relationships with decision makers, capture planning and proposal development.

David L. Wylie III, Ed.D. (Chief Operating Officer): David retired from the Special Operations Community in 2009 after 27 years of service. Demonstrating exceptional leadership and tactical savvy he was handpicked for critical positions throughout his career that include tours in MK V Special Operations Craft Detachment Commander, Patrol Officer, Training Officer and Special Warfare Combatant Craft Crewman Training Officer in Charge. Dr. Wylie was selected as the first Special Warfare Combatant Craft Crewman Chief Warrant Officer in the Navy. Upon retirement, Dr. Wylie joined Strategos Consulting, LLC as Vice President of Services to provide professional services, training and education to both U.S. military personnel and industry as part of the U.S global effort to combat terrorism. He holds a BS degree in Workforce Education and Curriculum Development from Southern Illinois University and a Master of Management degree and Master of Education from the University of Phoenix and a Doctorate of Education with a Specialization in Adult Education.

Chuck Leonard, (Vice President of Special Programs): Retired USN Explosive Ordnance Disposal Master Technician with 33 years of experience in Special Operations, and the Joint Service environment including service on ballistic missile submarines, in satellite communications centers, with SEAL and EOD Teams. His ability to see patterns quickly, penchant for innovation, persistence, and need for constant improvement will contribute greatly to any organization. Throughout his career he filled critical positions as SME at Naval Satellite Operations Center (NAVSOC) Detachment Charlie in Agana, Guam where he planned the construction, testing, and validation of a new station responsible for the upkeep and maintenance of the Nations' communications and Global Positioning System (GPS) satellites. He also was assigned to Naval Special Warfare Development Group (NSWDG) in 2011 where he conducted specialized research and development of Counter Weapons of Mass Destruction (CWMD) and Chemical, Biological, Radiological, and Nuclear (CBRN) defense processes and technologies, as well as conducting multiple combat deployment prior to being assigned to the Joint Special Operations Command (JSOC).

John Sederquist, (Senior Consultant): Retired Navy SEAL Command Chief Warrant Officer with 30 years of experience conducting Special Operations. Over his military career, he served in various capacities, from leading in complex land and undersea operations to drafting requirements and managing high-value projects. As a former Training and Readiness Officer and Officer-in-Charge of Naval Special Warfare's (NSW) undersea training detachment, he was responsible for ensuring SEAL Delivery Vehicle Task Units were prepared to deploy for purpose globally. Further, he has extensive experience in curriculum development/management, operational risk management, design and facilitation of High-Risk SEAL combat training, full mission profiles, and unit pre-deployment certification exercises. As a Special Programs Officer, he developed an astute talent, bridging emerging technologies with requirements in support of some of the DoD's highest-level strategic undersea operations. John's understanding of the undersea environment's unique complexities, combined with his real-world planning and operational experience working from wet and dry submersible platforms, helps make him an expert in this realm.

Eric Kleinschmidt, (Senior Consultant): Retired from the Special Operations Community in 2022 as a Naval Master Chief (E9). During his 30-year career Eric conducted 18 operational deployments, focused on National Mission Force Priorities, to include Weapons of Mass Destruction, Hostage Rescue, Violent Extremist Counter Terrorism, Subterranean, and other Sensitive Missions. Most recently he focused on the Great Power Competition and the complex multi-domain operational environment to include Countering Russian Aggression, Maritime, and Sea-Bed Warfare Operations. Eric's final 3-year assignment was as the Senior Leader and Advisor for Combat and Development where his experience allowed him to specialize in and fuse current and future Operations, Intelligence, and the Acquisitions for the material solutions to accomplish strategic missions. His portfolio included overseeing and planning the entire East Coast SEAL Enterprises' requirement commodity areas to include, Budgeting, Manning, Lethality, Optics, C5I both terrestrial and extraterrestrial, Offensive and Defensive unmanned systems, Soldier Survival Systems, Tactical Ground Mobility, Maritime Surface and Subsurface Mobility, and Specialty Sensors to enable and accomplish all SOF NSW critical missions.