

## **Capability Statement**

Service Disabled Veteran Owned Small Business CAGE Code: 50Y44 | DUNS: 809077592 | TIN: 26-2058795



STRATEGOS (est. 2008) is a Service-Disabled Veteran-Owned Small Business (SDVOSB) that identifies and provides usable solutions (non-personnel support services, consulting, training, and engineering) to the US Government and its partners. Strategos provides three distinct services designed to complement one another to provide the highest quality service and products.

*Consulting.* established 2008 to identify and ultimately provide usable technological solutions to the United States Government and its partners in the Global War on Terror. Focused on finding and mentoring niche technologies, and provides guidance, direction, and potentially capital to help new technologies reach a level of maturity necessary to respond to mission needs.

*Training.* established 2009, focused on providing education and training to United States military and commercial industry focused on the maritime environment, technology, and strategic planning. Specializes in training analysis, training plan development, curriculum development and execution of training requirements. Strategos offers basic and advanced training to the Department of Defense and military professionals worldwide covering a wide-range of missions and tactical situations in a maritime environment.

*Engineering.* established 2011 to meet the needs of our clients requiring engineering and prototyping related services to allow military implementation of their technology. We quickly identified that technology was often designed in a cubicle, with primary emphasis on the technology and little on the requirements and rigors of operational use. As result of demand for engineering related services, to include design CAD, Solid Works, metal and composite fabrication, prototyping, manufacturing, and low rate initial production.

Personnel Support Services Advanced Training Technology Professional Manual Development

# CORE COMPETENCIES

Professional Instruction Training Needs Analysis Product Consulting Services Curriculum Design Training Plan Development Leadership Consulting Services

### NAICS CODES

- 541611 Administrative Management and General Management Consulting Services
- 541613 Marketing Consulting Services
- 541618 Other Management Consulting Services
- 541990 All Other Professional, Scientific, and Technical Services
- 561110 Office Administrative Services
- 561210 Facilities Support Services
- 611430 Professional and Management Development Training
- 611519 Other Technical and Trade Schools
- 611699 All Other Miscellaneous Schools and Instruction
- 611710 Educational Support Services
- 923110 Administration of Education Programs

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## Consulting

Technology Assessments, Product Development, Government Affairs, Business Strategies & Development, Proposal Management, Development, & Support, Acquisition Expertise, System Integration, and Project Management

#### Services & Training

Non-personnel Support Services, Professional Instruction, Design and facilitation of curriculum, Advanced Training Technology, Training Needs Analysis, Training Plan Development, Professional Manual Development, Visual & Media Training Materials Development, and eLearning & Learning Management System

#### Engineering

CAD Design (Solid Works Rhino), Composite, plastic, metal engineering, tooling and construction, Man/Machine Interface, Rapid Prototyping, System Integration, and Design Refinement and Ruggedization.



## Past Performance

Naval Special Warfare Command Contract #: H92240-15-D-0018 Special Operations Command Contract: #H92254-09-D-0001 Naval Surface Warfare Center Contract #: N6339418P0066 Marine Corp Systems Command Contract#: M67854-14-C-008 Expeditionary Operation Training Group Contract #: M0068118D0002



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## Executive Biographies

*Jeffrey Williams* (President/CEO): Jeff retired from the Special Operations Community in 2008 and formed Strategos Consulting, a Service Disabled Veteran Owned Small Business (SDVOSB). In 2009, he later created Strategos Training, a professional training company focused on providing education and training to United States military personnel and in 2011, He formed Strategos Engineering, as result of demand for engineering related services, to include design CAD, Solid Works, metal and composite fabrication, prototyping, manufacturing, and low rate initial production. Jeff specializes in and focuses on the identification of technologies and providing the mentorship, guidance, and direction in developing solutions to respond to critical mission needs. He understands the federal procurement process and is expert in articulating capabilities, matching them to requirements and introducing ideas and deployable solutions to the customer and end user. Jeff has a vast network throughout the US Government, industry, and academia to ensure technologies and future challenges. His core competencies include identification of market opportunities, competition, and market assessments, monitoring and influencing programs, key contacts and relationships with decision makers, capture planning and proposal development.

*David L. Wylie III, Ed.D. (Vice President of Services).* David retired from the Special Operations Community in 2009 after 27 years of service. Demonstrating exceptional leadership and tactical savvy he was handpicked for critical positions throughout his career that include tours in MK V Special Operations Craft Detachment Commander, Patrol Officer, Training Officer and Special Warfare Combatant Craft Crewman Training Officer in Charge. Recognized a subject matter expert on combatant craft operations and maritime training. Dr. Wylie was selected as the first Special Warfare Combatant Craft Crewman Chief Warrant Officer in the Navy. Upon retirement, Dr. Wylie joined Strategos Consulting, LLC as Vice President of Services to provide professional services, training and education to both U.S. military personnel and industry as part of the U.S global effort to combat terrorism. He holds a BS degree in Workforce Education and Curriculum Development from Southern Illinois University and a Master of Management degree and Master of Education from the University of Phoenix and a Doctorate of Education with a Specialization in Adult Education.

Frank Morneau (Senior Strategic Advisor). Frank Morneau was commissioned at the U.S. Naval Academy in 1983, entering the Explosive Ordnance Disposal (EOD) Warfare community where he served his entire 34-year military career. RADM Morneau retired in November 2016 as Commander of the 20,000 Sailors and 138 commands which comprise the United States Navy's Expeditionary Combat Forces, Navy Expeditionary Combat Command and Navy Expeditionary Combat Command Pacific, and the senior EOD and Diving Officer in the United States Department of Defense from 2013-2016. In retirement, he now works as a Senior Strategic Advisor for Strategos Consulting LLC. Frank has extensive experience in DoD leading large, complex organizations and multiple, tactical operational military commands; managing considerable financial accounts; and developing senior executives. Over his last 4 years on active duty, he conceived, developed, and instituted the expansion of EOD Mine Countermeasures (MCM) Platoons into Expeditionary Mine Countermeasures (ExMCM) Companies with the addition of the MK 18 unmanned underwater vehicles into an Unmanned Systems Platoon, and Data Analysis Cell. Frank also served as the Chief of Technology Requirements and Integration for the Joint Improvised Explosive Device Defeat Organization, directing all technology efforts, resourcing, and operational fielding of over 112 innovative, counter Improvised Explosive Device technology initiatives worth more than \$5.5B to counter IED use in global terrorism and as a weapon of strategic influence. RADM Morneau received a Master of Science in National Security Strategy from the National War College in 2006 and is an alumnus of the Massachusetts Institute of Technology Seminar XXI Program, and Naval War College Coalition Force Maritime Component Commander and USN Flag Level Joint Force Maritime Component Commander Courses.

*Chuck Leonard, (Vice President of Special Programs).* Retired USN Explosive Ordnance Disposal Master Technician with 33 years of experience in Special Operations, and the Joint Service environment including service on ballistic missile submarines, in satellite communications centers, with SEAL and EOD Teams. His ability to see patterns quickly, penchant for innovation, persistence, and need for constant improvement will contribute greatly to any organization. Throughout his career he filled critical positions as SME at Naval Satellite Operations Center (NAVSOC) Detachment Charlie in Agana, Guam where he planned the construction, testing, and validation of a new station responsible for the upkeep and maintenance of the Nations' communications and Global Positioning System (GPS) satellites. He also was assigned to Naval Special Warfare Development Group (NSWDG) in 2011 where he conducted specialized research and development of Counter Weapons of Mass Destruction (CWMD) and Chemical, Biological, Radiological, and Nuclear (CBRN) defense processes and technologies, as well as conducting multiple combat deployment prior to being assigned to the Joint Special Operations Command (JSOC).

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